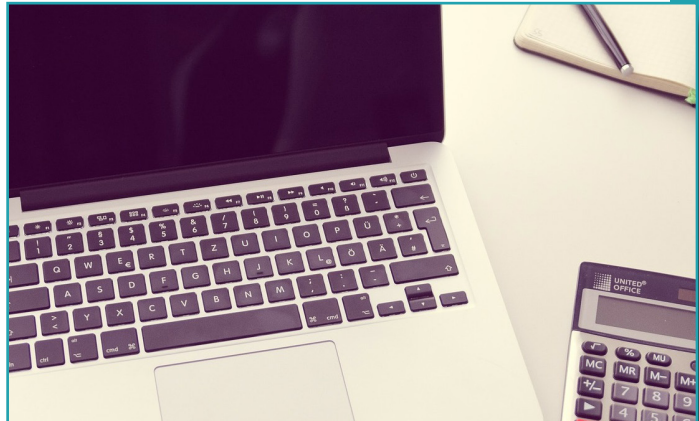


@OfficeQuote

for SuperOffice

Create accurate quotes directly into your database.

Enable your sales team to create sales quotations using accounting data, seamlessly within SuperOffice CRM. Product and pricing information is obtained directly from your accounts package to provide a fully integrated solution.



“The missing link between SuperOffice and your ERP system.”

OfficeQuote works alongside your SuperOffice CRM application.

Developed by eSuite Limited, OfficeQuote is an integrated part of SuperOffice CRM product portfolio, covering business processes and functionality within personal productivity, marketing, sales, service and support and management.

The screenshot displays two overlapping software windows. The top window is titled 'Sales Quotation' and contains the following fields: Quotation Number: <NEW>, Company: Bobs Building S, Order Number: N/A, Contact: Bob Cooper, Status: Active, Customer Code: BBS001, Project: <None>, Master Quotation: [checked], Date: 02/06/2011, Sale: <NEW>. Below these are tabs for 'Header', 'Lines', and 'Notes'. The 'Header' tab is active, showing 'Invoice To:' and 'Deliver To:' both pointing to 'Bobs Building Supplies, Timber Yard, 123 Prescott Way, Alnwick, Northumberland, AL12 6GH'. It also includes fields for Probability (0%), Email, Telephone, Cust.Ref (BOB/PO/1234), and Type (Quotation type 1). The bottom window is titled 'Quotation Line' and shows: Quotation Number: <NEW>, Line Number: 1, and a 'Project Details' section with the following data: Product: BOOKS001, Description: A4 Ledger Book - 5 Column, Quantity: 10, Sale Price: 7.59, Value: 75.90, Free Stock: 53, Discount %: 0.00, VAT: 12.95, Shortfall: 0, Cost Price: 4.50, Unit: Each. Buttons for 'Values', 'Save', and 'Cancel' are visible at the bottom.

OfficeQuote functionality

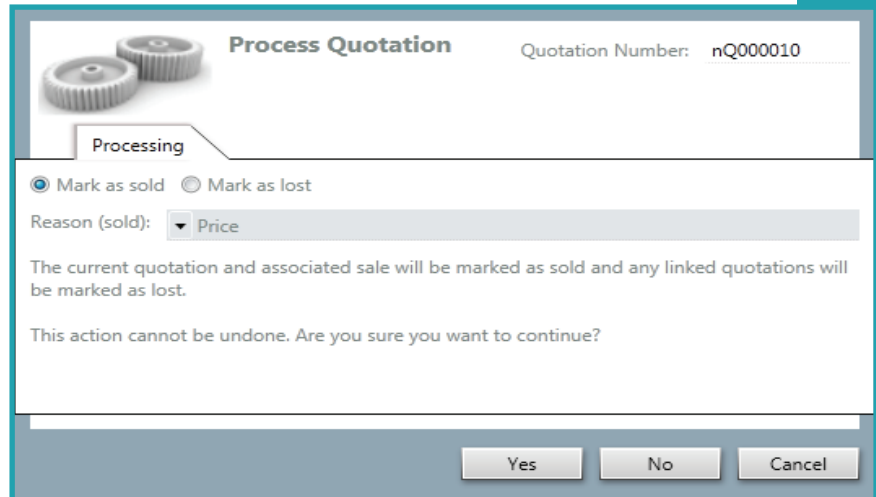
- **Designed for rapid and user-friendly creation of quotations** – reducing the time taken to process quotes.
- **Fully integrated into SuperOffice** – providing lookup facilities for customers, contacts and projects.
- **Including the facility to create projects directly** within OfficeQuote – seamless integration with account packages.
- **Fully compatible with the SuperOffice 8 Sales Guide functionality** – ready to use.

Deliver a better, cost-effective service

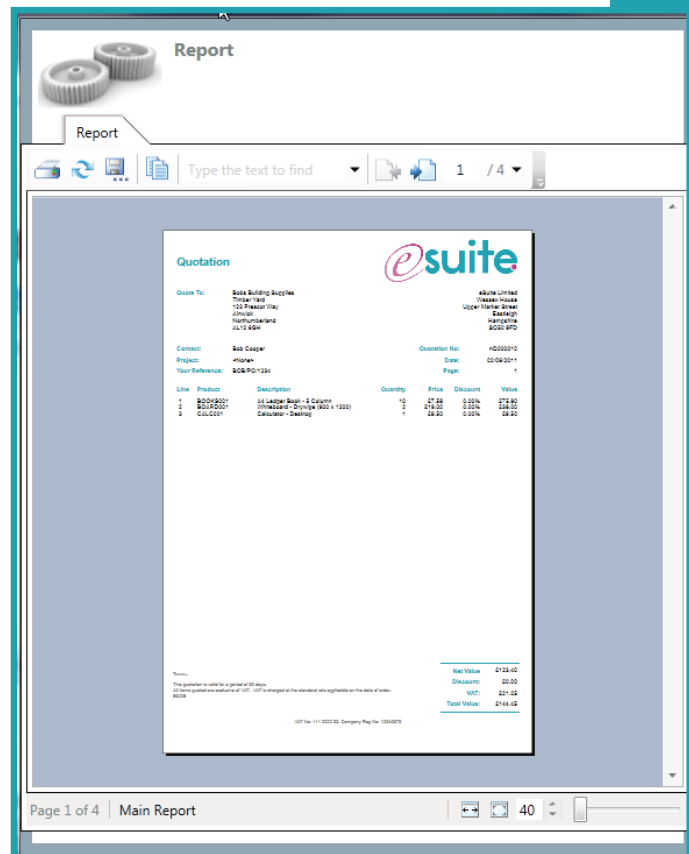
- **Create sale activities and follow-up appointments** – enables your team to analyse and manage their sales pipeline.
- **Overall and line sale, cost and margins are automatically calculated** – allows you to accurately manage your quotation.
- **Multi-tender and revision handling facilities are provided using master-child linked quotations** – reduces the need to rewrite quotes.
- **Customer specific prices accessed automatically from accounts system** – ensures the right price for the right customer.
- **With accounts system link quotations can be progressed into live orders** – speeds the quote to sales conversion.
- **Intellitype product code searching** – improves accuracy and processing times.

@OfficeQuote for SuperOffice

- **Marking a quotation as lost or sold** allows the user to select the reason from the SuperOffice list.
- **Line & overall discount facilities.**
- **Data stored in SuperOffice tables** for easy SQL reporting.
- **Multilingual options.**



- **Professional and uniform** sales quotation documents available to all sales staff.
- **Elimination of errors** due to re-keying or hand-written quotes.
- **Maintain consistency and uniformity** with each quote that is delivered, remaining true to the brand image.
- **Enables efficient business processes** with seamless operation from SuperOffice CRM.
- **Improve speed of delivery**, send quotations direct by e-mail in a PDF format maximising the opportunity to get the required information in front of your customers.



OfficeQuote is a low cost data application offered on a monthly lease basis per user. **Contact us today for a obligation free online demonstration.**



eSuite programs for business connect your organisation to the outside world using the latest software solutions.

eSuite modules are designed and developed by technical experts in business programming and are designed to complement key business applications including Microsoft Dynamics NAV, Pegasus Opera and SuperOffice CRM.

eSuite modules are created using a unique process of analysis and then applying a design and development solution to deliver a timely, cost effective solution that meets the needs of the small to medium business.



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